Local Impact Assessment Class 1 Application



Kingsgrove RSL



CONTENTS

Contents	1
Contents Executive Summary	2
Introduction	3
1.0 The Club	
2.0 Benefits To The Local Community	4
2.1 Local Community Related Issue	
2.2 Increased Employment Opportunities	
2.3 Gaming Machine Expenditure	
2.4 Increased Taxes to Benefit NSW	
2.5 Increase Economic Activity in the Local Region	5
2.6 Overall Poker Machine Reduction	5
2.7 Increased Spend on Community Grants	
3.0 Advertising Promotions and Inducements to Gamble	6
3.1 Electronic Surveillance	
3.2 Compliance Committee Monitoring Procedures	
3.3 Gaming Related Staff Requirements and Training	6
3.4 Problem-Gambling Counselling	
3.5 Harm Minimisation and Responsible Gambling Measure	
3.6 Self-Exclusion Scheme	
4.0 Town Centres of the Rockdale LGA	
4.1 Demography of Rockdale LGA	9
E.O. Conclusion	Q



-1-

© Clubconnect Pty Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements may personable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document. Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are Indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries.

Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

Address: PO BOX 619 Narellan NSW 2567, Telephone: 02 4647 5091, Fax: 02 4647 5094, Mobile: 0438 418 984, E-Mail: greg@clubconnect.com.au

EXECUTIVE SUMMARY

- Submission for Kingsgrove RSL Club (The Club)...Licence # 227960, for a LGA Band 2, Class 1 Application.
- The Club Premises are located at 4 Brocklehurst Lane Kingsgrove NSW 2208, incorporated in the Rockdale Local Government Area (LGA) classified as Band 2 by the Casino, Liquor and Gaming Control Authority, as part of the Gaming Machines Amendment Act. Following is a submission of a Class 1 Local Impact Assessment, requesting a threshold increase of 6 poker machines, which constitutes a low range increase according to this same Act.
- Kingsgrove RSL currently holds 118 approved entitlements for gaming machines and thus an increase of 6 poker machines would bring this overall total to 124.
- The forecasted net revenue from the extra 6 poker machines is expected to be circa \$252,000 per annum.
- Positive outcomes for NSW and specifically the Rockdale community are the expected increase in employment opportunities both directly and indirectly as a result.
- The projected annual net profit from the 6 additional poker machines, would allow the Club to support and maintain its current affordable pricing levels and assist with funding of the club's Financial Liabilities of \$1.9M as at 31st August 2014 (\$1.33M in secured mortgage and \$582K in leases).
- Primarily, by the expected growth in Revenue, the Club would reasonably expect increases in its CDSE allocation. The Community Development and Support Expenditure (CDSE) scheme is a state-wide initiative that recognises clubs significant financial support for projects and services that contribute to the wellbeing of their communities. Beyond that, Kingsgrove RSL intends to provide a special allocation of \$30,000 over 2 years. This amount, contributed above the Standard Contribution to the Category 1 Fund will be directed to those essential community Services as noted in Paragraph 2.7...Increased Spend on Community Grants below.
- A direct benefit to NSW would be a significant increase in poker machine taxes.
- The Club adheres to all harm minimisation and responsible gambling measures stipulated in the Liquor Act, Gaming Machines Regulations and the Gaming Machines Act. Kingsgrove RSL has also adopted the Clubs NSW Registered Clubs Responsible Conduct of Gambling Code - "Best Practice Guidelines", and is a member of the ClubSAFE Responsible Gambling Program.
- The Club follows all Responsible Gambling Polices.
 - All gaming related staff at Kingsgrove RSL Club are required to undertake in-house training, as well as completing a Liquor Administration Board approved Responsible Conduct of Gambling course (RCG).
 - The subsequent information will establish that the Rockdale community will benefit by the increase of 6 poker machines.



- 2 -

Introduction

The following submission outlines an application for a threshold increase of 6 poker machines for Kingsgrove RSL Club Ltd pursuant to the recently amended Gaming Machines Act.

In accordance with the Gaming Machines Amendment Act, a submission follows for a Class 1 Local Impact Assessment, detailing the benefits the club will provide to the local community, as well as the range of harm minimisation and responsible gaming measures employed by the Club. A copy of this Local Impact Assessment is available for public inspection at the Club during operating hours.

It is projected an extra 6 poker machines, when fully operational, are forecast to generate \$252,000 in profit.

1.0...The Club

Located in the Rockdale Local Government Area, Kingsgrove RSL has a Band 2 classification by the Casino, Liquor and Gaming Control Authority as part of the Gaming Machines Amendment Act. The Club occupies the site at 4 Brocklehurst Lane Kingsgrove, NSW 2208.

Kingsgrove is in the local government area of Rockdale. The Rockdale local government area includes around 6 cities, towns, villages and localities including Kingsgrove, Penshurst, Beverly Hills, Mortdale, Oatley and Riverwood.

The Kingsgrove RSL Sub Branch was granted a charter in 1952 and formed the Kingsgrove RSL Sub Branch Club and held meetings in the local scout hall and church until a club house could be built in Kingsgrove Avenue Kingsgrove.

In 1958 the Kingsgrove RSL Club was granted a parcel of land in Brocklehurst Lane where a new Club was built and this is where the Club is located today. Over the next 50 plus years the Kingsgrove RSL acquired neighbouring properties and has undergone many renovations including the construction of a multi-level carpark which part of is leased to the local council.

Significant events in the history of the Kingsgrove RSL are numerous but important ones were our incorporation in 1964, the purchase of the Club premises from the RSL Sub Branch in 1993 and the celebration of the 50th anniversary in 2002.

The Kingsgrove has always been financially viable to safeguard its vision of providing hospitality and entertainment in a safe environment with a goal of providing quality products and services to a high standard, along with a commitment of continual improvement whilst upholding the ideals of the RSL and supporting the community.

Kingsgrove RSL Club covers a Total floor area of 2063m² (not including cellar), has 6,601 members at September 2014 and supports 49 Staff overall.

The Club provides free entertainment once a month and on other special occasions

The Club operates a Children supervised play area on Friday and Saturday nights for two 2hr periods with a maximum stay of two (2) hrs. A nominal fee is charged.

The Club Opening Hours are as follows: Sunday to Tuesday......10.00am - 12.00am.....Wednesday to Saturday......10.00am - 3.00am

The Club has a multi level secure car park with 161 spaces for our members and their guests.

The additional income generated by the increase in entitlements, will benefit both the club and the community, by the expectation of engaging additional employees and greater community funding. This increase of 6 poker machines will provide positive community benefits if approved.



- 3 -

© Clubconnect Pty Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document, Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

Address: PO BOX 619 Narellan NSW 2567, Telephone: 02 4647 5091, Fax: 02 4647 5094, Mobile: 0438 418 984, E-Mail: greg@clubconnect.com.au

2.0...Benefits to the Local Community

Kingsgrove RSL Club will continue to build ties with community groups and sporting groups. The club's participation in the CDSE has netted Local community Groups some \$124,762 currently in 2014.

Along with the sponsorship and support for Community groups, we provide rooms in the Club to use for schools and club meetings free of charge.

Several of these expected benefits are of increased employment, upholding of the club's pricing & services, enhanced spend in the local area and most importantly the increase in CDSE spend should offset any negative outcomes.

2.1...Local Community Related Issue

Due to the legislative requirements expressing compulsory membership for those patrons who reside within 5km of the venue, studies have shown that the majority of members & visitors are found to have been sourced within the scope of that range. The conclusion being that any improvements brought about by the approval of this application would be for the greatest benefit to the local community.

2.2...Increased Employment Opportunities

With further refurbishment planned for the club, there is a real prospect for additional local employment opportunities. The growth of the club depends on this additional income, which will benefit the community by providing increased funding. To further define this, the additional poker machines would necessitate additional staff to cover the expected increase in demand for food, beverages, payouts and general customer service on the gaming floor. The additional 6 Gaming Machines applied for, have the potential to generate additional net revenue of \$252,000 per year, thus the expectation is that staff and wages would increase on approval of this application This increase in gaming machines would also provide increased opportunities for external businesses. With an extra 6 poker machines, additional furniture, stools and signage are just a small portion of the changes required to the Floor area in the implementation phase. Furthermore, the projected increase in revenue through the extra poker machines foresee accelerated plans for additional facilities within the Club, which would result in further increases in employment, both directly and indirectly.

Any increase in employment would be extremely beneficial within the Rockdale LGA, particularly in the current economic climate where the anticipated unemployment rate has been shown to be rising steadily. Given the great majority of our staff are drawn from our local community; a further benefit will be to keep additional funds local to the region.

2.3...Gaming Machine Expenditure

The club currently operates 118 gaming machines. The operational profit from Gaming machines as at 31st December 2013 was \$3,645,747. The Net Profit before tax for period ending 31st December 2013 was \$604,648.

2.4...Increased Taxes to benefit NSW

The club paid out \$1,884,679 in Gaming Duty, Payroll and other taxes & expenses in the last fiscal year, with a reasonable expectation that this would increase again with the addition of 6 poker machines. Poker machine taxes would exponentially increase if gaming revenue were to increase. It is anticipated, that the projected increase in revenue from 6 poker machines paid to the NSW Government by Kingsgrove RSL Club in poker machine tax, which would in turn, be utilised to provide necessary services to the people of NSW. Gaming Tax rates are available at http://www.olgr.nsw.gov.au/gaming_info_taxrates_regclubs.asp.



- 4 -

© Clubconnect Ptv Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document, Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove. Address: PO BOX 619 Narellan NSW 2567, Telephone: 02 4647 5091, Fax: 02 4647 5094, Mobile: 0438 418 984, E-Mail: greg@clubconnect.com.au

2.5...Increase Economic Activity in the Local Region

The projected increased revenue from the extra gaming machines are expected to allow greater proliferation of the Club's services and entertainment mix and thus attract visitors from outside the region, which will create further revenue injections into the community. A more attractive entertainment and gaming venue may potentially limit Rockdale residents from visiting venues outside the area, keeping their funds within the Rockdale community.

2.6...Overall Poker Machine Reduction

To gain an increase of 6 poker machines, Kingsgrove RSL Club would be required to purchase 9 and relinquish 3 to the NSW State Government to dispose of. This would lead to overall decrease state-wide of 3 poker machines.

2.7...Increased Spend on Community Grants

The projected increase in revenue from an extra 6 poker machines would provide the Club with the means to further increase community expenditure. It is the club's commitment to provide additional funding by Club Grants in excess of our regulatory requirements.

Any further increases expected by the additional gaming machines, will have a positive effect on the community of Rockdale, who obviously benefit greatly from the Club's support.

The total paid in Club GRANTS Donations for period ending 31st August 2013 was \$97,260 and an additional amount of \$5,000 in kind (this does not include Category 3 donations which amounted to \$20,250).

In 2013 the Club GRANTS donations after monetary and in kind donations were in excess of the minimum expenditure by \$8,603.

Club GRANTS Donations 2013			
Category 1 Monetary	\$35,560		
Category 1 In Kind	\$2,900		
Category 2 Monetary	\$61,700		
Category 2 In Kind	\$2,100		
Category 3 Monetary	\$20,250		
Total	122,510		
Club GRANTS Donations 2014			
Category 1 Monetary	\$38,496		
Category 1 In Kind	\$2,500		
Category 2 Monetary	\$57,500		
Category 2 In Kind	\$4,586		
Category 3 Monetary	\$21,680		
Total	124,762		

Provided this application is approved, Kingsgrove RSL Club will contribute an additional \$30,000 over 2 years at the rate of \$15,000 per annum. The additional Funds will be allocated above and beyond all standard CDSE Contributions. On approval of this submission, the Club will allocate the funds to the recipients as follows:

2015 - (1 month after approval)

- Kingsgrove Community Aid Centre \$7,500.
- ❖ St Ğeorge Sutherland Legacy \$7,500.

2016 - (12 months after approval)

- Kingsgrove Community Aid Centre \$7,500.
- St George Sutherland Legacy \$7,500.

Totals \$30,000 over 2 years.



- 5 -

© Clubconnect Pty Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document, Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

Address: PO BOX 619 Narellan NSW 2567, Telephone: 02 4647 5091, Fax: 02 4647 5094, Mobile: 0438 418 984, E-Mail: greg@clubconnect.com.au

3.0...Advertising, Promotions and Inducements to Gamble

Kingsgrove RSL Club does not offer any unlawful inducements to gamble such as free or discounted liquor promotions to gamblers or any schemes that allow distribution of free gambling credits to gaming machine players.

The Club does not use the word Casino in any description or promotion of the Club in signs or any advertising or promotional material, which is visible or audible from outside the premises. The Club's gaming machine signs comply with the Gaming Machines Act. The Club will not publish in any form information that identifies a winner of a prize, if requested not to do so in writing.

3.1...Electronic Surveillance

The Club operates four DVRs with a combination of analogue and digital cameras, 48 in total. The cameras cover the external and internal areas of the club plus the car park. The cameras are motion operated and the images are stored on hard drive for 21 to 30 days.

Surveillance cameras enable management to:

- Monitor car park to ensure that children are not left unattended in motor vehicles
- Monitor the behaviour of club patrons

3.2...Compliance Committee

Kingsgrove RSL Club operates a comprehensive Incident Log for their compliance committee.

The management through the guidance of the General Manager and the Operations Manager are responsible for ensuring the Club's complies with Responsible Conduct of Gambling by undertaking audits of procedures throughout the year by way of weekly to quarter checklist audits.

The Club also maintains an OLGR Incident Register and forms part of the Club's Responsible Service of Alcohol (RSA) policy.

3.3...Gaming Related Staff Requirements and Training

All staff who undertakes in any gaming-related duties, have all completed a Liquor Administration Board approved Responsible Conduct of Gambling course (RCG). As a member of ClubSAFE, all staff has trained in the ClubSAFE program and additional training has been provided for gaming area staff and Duty Managers in assisting problem gamblers and processing self-exclusions. This training goes beyond the minimum requirements of the legislation and focuses on how staff can properly assist problem gamblers. The ClubSAFE Manual is available to all staff for training and revision purposes for responsible gaming procedures.

3.4...Problem-Gambling Counselling

Kingsgrove RSL Club is a member of the "ClubSAFE" program. ClubSAFE is the club industry's Responsible Conduct of Gambling Program. Details of ClubSAFE are available at: (http://www.clubsnsw.com.au/Content/NavigationMenu/AboutUs/ClubsNSWServices/ClubSAFEProgram/default.htm)

Through ClubSAFE, the Kingsgrove RSL utilises ClubSAFE Counselling 1800 99 77 66 and Gambling Help 1800 858 858.

It must be noted, that Club Safe now operates entirely online.

The club displays a notice of the name and contact details of this and other providers. If a patron enquires about problem gambling counselling, staff will ensure that the person is made fully aware of ClubSAFE, G-Line, or any other provider near the gambler's residence. Any person identified as a problem gambler, will also be advised of the club's Self-Exclusion Scheme. ClubSAFE brochures, detailing information on counselling and the G-Line service, are also prominently displayed and readily available at the Club. The club and all staff take an active role in ensuring this information is available and known to any potential problem gamblers.



- 6 -

[©] Clubconnect Pty Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are subject to risks and uncertainties that could cause actual results to uniter materially from the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.K. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document, Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

Address: PO BOX 619 Narellan NSW 2567, Telephone: 02 4647 5091, Fax: 02 4647 5094, Mobile: 0438 418 984, E-Mail: greg@clubconnect.com.au

3.5...Harm Minimisation and Responsible Gambling Measures

In order to provide a responsible gambling environment and comply with the relevant legislation, Kingsgrove RSL Club has adopted the Clubs NSW Registered Clubs Responsible Conduct of Gambling Code of Practice - Best Practice Guidelines and is a member of the Club Safe Responsible Gambling Program. The Club has lodged a Responsible Gambling Affidavit with the Liquor Administration Board.

Furthermore, it has made all necessary changes to comply with the requirements of Gaming Machines Regulation and the Gaming Machines Act. Details of the Act and recent Amendments are available for viewing at: (http://www.legislation.nsw.gov.au/fullhtml/inforce/act+49+1999+ed+0+Y?)

Relating directly to Amendments to the Liquor Act, Responsible conduct of gambling activities, the Club complies with all aspects of this legislative framework.

KINGGROVE RSL CLUB - Responsible Conduct Of Gambling Procedures.

The Kingsgrove RSL Club adheres to relevant legislation, harm minimisation measures and Responsible Conduct of Gambling by:

- Ensuring all employees of Kingsgrove RSL are certified with Responsible Conduct of Gambling by approved trainers.
- The Club does not advertising gaming related promotions or have gaming related signage visible from the street.
- The Club adheres to a minimum six hour shutdown period each day unless approval otherwise has been granted.
- Does not provide gaming promotional prizes that exceeding the value of \$1,000 or be in the form of cash or allow gaming promotional prizes to be redeemed for cash.
- The ATM is located out of the gaming area and does not accept credit cards.
- The Club does not supply inducements to gamblers by way of free alcohol or credits for gaming to
- All required harm minimisation signage is visible and available to patrons of the Club.
- All gaming related payments over \$2000 are paid by crossed cheque marked Prize Winning Cheque cashing Rules Apply.
- Winning patron details are not displayed without their permission in writing.
- Unclaimed Prizes are be advertised within the Club prior to 12 months and if remain unclaimed are paid to Office of Liquor and Gaming.
- The Club is a member of ClubSAFE and a participant in their multi venue self-exclusion scheme.
- Minors are prohibited from entering the gaming area and not permitted to play gaming machine at anytime.
- The Club operates Multi terminal gaming machine but they do not exceed 15% on our total entitlement threshold.
- All gaming machines and subsidiary equipment are authorised and the Club is in accordance with the Club's gaming machine threshold.
- The Club takes all reasonable care to ensure poker machine are maintained as they have been authorised and are serviced by a licensed technician who holds and displays a current license.
- The Club ensures all poker machines remain connected and communicating with the Central Monitoring System (CMS).



-7-

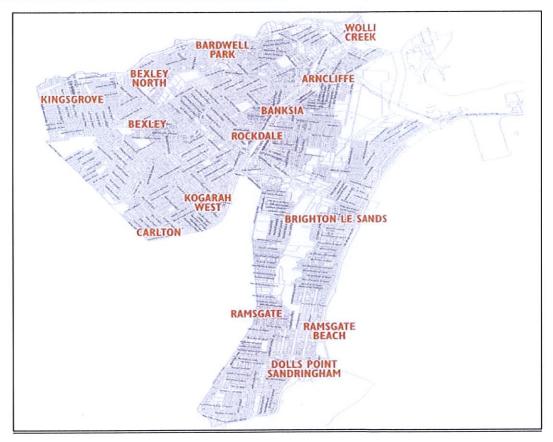
3.6...Self-Exclusion Scheme

The Club is a member of the multi venue self exclusion scheme operated by ClubSAFE.

Appropriate staff training has ensured that staff knows when to talk to patrons about self-exclusion and how to process their request. As part of this scheme, the Club:

- The club or an employee cannot refuse a participant's request to participate in the scheme.
- On receipt of a request, the Duty Manager will explain the process to the person and present the relevant documentation.
- Allows a participant to obtain independent legal or professional advice, at the participant's expense, before signing the appropriate forms as to the meaning and effect of the undertaking.
- Ensures that all participants sign a written undertaking not to gamble in the Club which clearly states the period of exclusion. Furthermore, the Club does not allow a participant to withdraw from the undertaking without the consent of ClubSAFE or G-Line, who will ensure the participant undergoes a rigorous assessment process to ascertain the progress the person has made in managing their gambling problems. The Club employs a minimum three month exclusion period. Ensures all appropriate information about gambling related counselling and treatment services are displayed and available to patrons, on relevant signage and in brochures within the Club.
- Ensures staff is equipped to identify participants by displaying a recent photograph in areas accessible only to gaming staff as well as a folder with the details of all participants in it. The importance of identifying participants is emphasised in staff training.
- Displays signs in the gaming area & reception foyer, advertising the accessibility of the self-exclusion scheme.

4.0...Town Centres of the Rockdale LGA.





- 8 -

© Clubconnect Pty Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document, Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

4.1...Demography

At the 2011 Census, there were 97,340 people in the Rockdale local government area, of these 49.4% were male and 50.6% were female. Aboriginal and Torres Strait Islander people made up 0.6% of the population. The median age of people in the City of Rockdale was 36 years. Children aged 0 - 14 years made up 17.4% of the population and people aged 65 years and over made up 15.1% of the population. Of people in the area aged 15 years and over, 50.9% were married and 10.8% were either divorced or separated.

Population growth in the City of Rockdale between the 2001 Census and the 2006 Census was 5.09%; and in the subsequent five years to the 2011 Census, population growth was 5.66%. When compared with total population growth of Australia for the same periods, being 5.78% and 8.32% respectively, population growth in the Rockdale local government area was on par with the national average. The median weekly income for residents within the City of Rockdale was on par with the national average.

The proportion of residents who stated their ancestry was Greek was 6.5 times the New South Wales and national averages; the proportion of households where Greek is spoken at home is in excess of eight times the state and national averages; and the proportion of residents who stated an affiliation with Eastern Orthodox religion was in excess of six times the state and national averages.(http://en.wikipedia.org/wiki/City_of_Rockdale)

5.0...Conclusion

Kingsgrove RSL Club has improved in their financial outlook over recent times.

The expected increase in Revenue from an additional 6 poker machines if installed at the club, would allow additional contributions within the local community. On approval of this submission, it is the club's commitment, to provide a further \$30,000 over 2 years, allocated to recipients as per Paragraph 2.7...Increased Spend on Community Grants.

These additional funds will undoubtedly make a substantial difference to the health and well-being of families in the region. The club is undertaking every effort in all area of the club's operations, to ensure a positive future for its members and the community as a whole.

The Club has undertaken a number of measures to ensure that gambling activities are conducted in a responsible manner. Kingsgrove RSL Club has shown a very high level of legislative compliance over an extended period of time. To comply further, the club joined and fully participates in the ClubSAFE program, to expose its commitment as significant with responsible gambling compliance and attitude.

Kingsgrove RSL Club appreciates that they have met all the necessary Legislative requirements and in combination with the extensive harm minimisation and problem gambling initiatives undertaken, indicate a low range increase of 6 poker machines in the Club will result in a net positive outcome to the region.

Ian Robert Todd Chief Executive Officer Kingsgrove RSL Club By Order, the Board of Directors

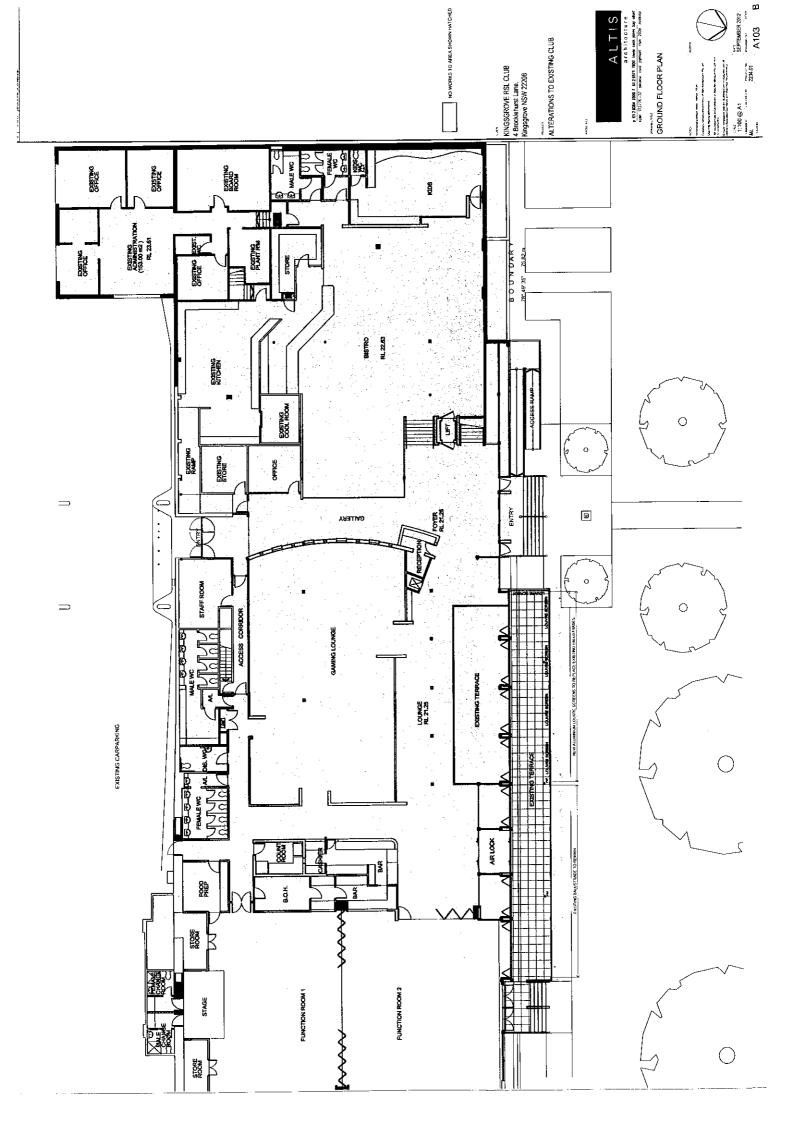
Attachments

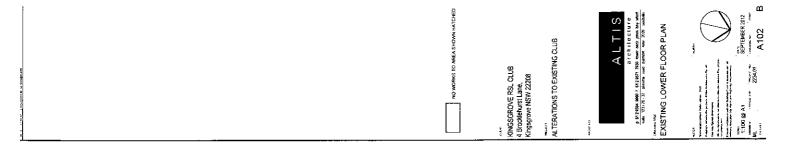
Appendix 1....2013 Club Grants Appendix 2....2014 Club Grants Appendix 3....Ground Floor Plan Appendix 4....Lower Floor Plan



-9-

© Clubconnect Pty Ltd. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of Clubconnect Pty Ltd. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by Clubconnect Pty Ltd. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While Clubconnect Pty Ltd has taken all due care and diligence in preparing this document, Clubconnect Pty Ltd and its employees accept no liability for actions taken by the Club on the basis of this document and are prepared to the provided to the proper designed expense of the provided expense indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove. Address: PO BOX 619 Narellan NSW 2567, Telephone: 02 4647 5091, Fax: 02 4647 5094, Mobile: 0438 418 984, E-Mail: greg@clubconnect.com.au





BBOCKLEHURST LANE

