

**Local Impact Assessment Class 1 Application**



**South Hurstville RSL Club Limited**



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## **EXECUTIVE SUMMARY**

- ❖ Submission for South Hurstville R.S.L. Club Limited: Licence # 230295, LGA Band 2, Class 1 Application.
- ❖ The Club Premises are located at 72 Connells Point Road South Hurstville, NSW 2221 and is incorporated in the Kogarah Local Government Area (LGA), classified as in Band 2 by the Casino Liquor and Gaming Control Authority as part of the Gaming Machines Amendment Act 2008 No 99. As such, a Class 1 Local Impact Assessment is submitted, requesting a poker machine threshold increase of 6 poker machines, which constitutes a low range increase according to this same Act.
- ❖ South Hurstville R.S.L. currently holds 68 approved entitlements for gaming machines and thus an increase of 6 poker machines would bring this overall total to 74.
- ❖ The forecasted revenue before costs and State Taxes from the extra 6 poker machines is \$180,000 per year.
- ❖ Positive outcomes for NSW and specifically the South Hurstville community are the expected increase in employment opportunities both directly and indirectly as a result.
- ❖ The projected annual net profit from the 6 additional poker machines of \$30,000 per machine, would allow the Club to support and maintain its current affordable pricing levels and assist with funding of the club's Financial Liabilities of circa \$800,000.
- ❖ Primarily, by the expected growth in Revenue, the Club would reasonably expect increases in its CDSE spend and significantly, inclusive of a special allocation of \$30,000 over 2 years. This amount, contributed above the Standard Contribution to the Category 1 Fund will be directed to those essential community Services as noted in Paragraph 2.7...Increased Spend on Community Grants below.
- ❖ The direct benefit to NSW would be an estimated increase of \$50,000 in poker machine taxes.
- ❖ The Club adheres to all harm minimisation and responsible gambling measures stipulated in the Liquor Act, Gaming Machines Regulation and the Gaming Machines Act. South Hurstville R.S.L. has also adopted the Clubs NSW Registered Clubs Responsible Conduct of Gambling Code – “Best Practice Guidelines”, and is a member of the ClubSAFE Responsible Gambling Program.
- ❖ The Club follows all Responsible Gambling Polices.
  - All gaming related staff at South Hurstville R.S.L. Club are required to undertake in-house training, as well as completing a Liquor Administration Board approved Responsible Conduct of Gambling course (RCG).
  - The subsequent information will establish that the South Hurstville community will benefit by the increase of 6 x poker machines.

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## **Introduction**

The following submission outlines an application for a threshold increase of 6 poker machines for South Hurstville R.S.L. Club Ltd pursuant to the recently amended Gaming Machines Act 2001.

In accordance with the Gaming Machines Amendment Act, a submission follows for a Class 1 Local Impact Assessment, detailing the benefits the club will provide to the local community, as well as the range of harm minimisation and responsible gaming measures employed by the Club. A copy of this Local Impact Assessment is available for public inspection at the Club during operating hours.

It is projected an extra 6 poker machines, when fully operational, are forecast to generate circa \$180,000 in profit after Taxes.

This amount would assist and may be utilised to reduce South Hurstville R.S.L. Club's Financial Liabilities in conjunction with improved services for the Club.

## **1.0...The Club**

South Hurstville R.S.L. Club is located in the Kogarah Local Government Area, classified as Band 2 by the Casino, Liquor and Gaming Control Authority as part of the Gaming Machines Amendment Act 2008 No 99. The Club occupies a site at 72 Connells Point Road South Hurstville NSW 2221.

The Kogarah LGA has an estimated population of 55,806.

([http://www.censusdata.abs.gov.au/census\\_services/getproduct/census/2011/communityprofile/LGA14450?opendocument&navpos=220](http://www.censusdata.abs.gov.au/census_services/getproduct/census/2011/communityprofile/LGA14450?opendocument&navpos=220))

The club was formed in 1971 and has been in operation for 42 Years. South Hurstville R.S.L. Club currently holds 68 approved gaming machines and provides a range of food and beverage services, regular entertainment, free entertainment every Saturday night, promotions, TAB & Keno services.

South Hurstville RSL currently has circa 5,000 members.

The Opening Hours are as follows:

Monday.....	10.00am – 11.00pm
Tuesday to Thursday.....	10.00am – 12.00am
Friday & Saturday.....	10.00am – 1.00am
Sunday.....	10.00am – 12.00am

South Hurstville R.S.L. Club have 23 staff...with 15 being Full Time and 8 as Casuals.

The club also operates a Courtesy Bus on Friday, Saturday and Sunday nights and provides 41 parking spaces for our members and their guests.

The additional income generated by the increase in entitlements, will benefit both the club and the community, by engaging additional employees and greater community funding. This increase of 6 poker machines will provide positive community benefits if approved.

## **2.0...Benefits to the Local Community**

South Hurstville R.S.L. Club will continue to build ties with community groups and sporting groups. The club's participation in the CDSE has netted Local community Groups some \$80,000.

Along with the sponsorship and support for community groups, we provide rooms in the Club to use for schools and club meetings free of charge

Several of these expected benefits are of increased employment, upholding of the club's pricing & services, enhanced spend in the local area and most importantly, an increase in CDSE spend should offset any negative outcomes.

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## **2.1...Local Community Related Issue**

Due to the legislative requirements expressing compulsory membership for those patrons who reside within 5km of the venue, studies have shown that the majority of members & visitors are found to have been sourced within the scope of that range. The conclusion being that any improvements bought about by the approval of this application would be for the greatest benefit to the local community.

## **2.2...Increased Employment Opportunities**

With further refurbishment planned for the club, there is a real prospect for additional local employment opportunities. The growth of the club depends on this additional income, which will benefit the community by providing increased funding. To further define this, the additional poker machines would necessitate additional staff to cover the expected increase in demand for food, beverages, payouts and general customer service on the gaming floor. The additional 6 Gaming Machines applied for, have the potential to generate additional net revenue of \$180,000 per year, thus the expectation is that staff and wages would increase on approval of this application.

This increase in gaming machines would also provide increased opportunities for external businesses. With an extra 6 poker machines, additional furniture, stools and signage are just a small portion of the changes required to the Floor area in the implementation phase. Furthermore, the projected increase in revenue through the extra poker machines foresee accelerated plans for additional facilities within the Club, which would result in further increases in employment, both directly and indirectly.

Any increase in employment would be extremely beneficial within the Kogarah LGA, particularly in the current economic climate where the anticipated unemployment rate expects to rise steadily. Given the great majority of our staff are drawn from our local community; a further benefit will be to keep additional funds local to the region.

## **2.3...Increase Economic Activity in the Local Region**

The projected increased revenue from the extra gaming machines are expected to allow greater proliferation of the Club's services and entertainment mix and thus attract visitors from outside the region, which will create further revenue injections into the community. A more attractive entertainment and gaming venue may potentially limit South Hurstville residents from visiting venues outside the area, keeping their funds within the South Hurstville community.

## **2.4...Gaming Machine Expenditure**

The club currently operates 68 gaming machines. The net gaming revenue was \$3,439,750 for this year. The net profit after costs and Taxes was \$2,315,159.

## **2.5...Increased Taxes to Benefit NSW**

Poker machine taxes would exponentially increase if gaming revenue were to increase. It is anticipated, that the projected increase in revenue from 6 poker machines, would lead to a further estimated \$85,434 paid to the NSW Government by South Hurstville R.S.L. Club in poker machine tax, which would in turn, be utilised to provide necessary services to the people of NSW. (*GAMING MACHINE TAX ACT 2001-Par 5*).

## **2.6...Overall Poker Machine Reduction**

To gain an increase of 6 poker machines, South Hurstville R.S.L. Club would be required to purchase 9 and relinquish 3 to the NSW State Government to dispose of. This would lead to overall decrease state-wide of 3 poker machines.

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## **2.7...Increased Spend on Community Grants**

The projected increase in revenue from an extra 6 poker machines would provide the Club with the means to further increase community expenditure. It is the club's commitment to provide additional funding by Club Grants in excess of our regulatory requirements.

Any further increases expected by the additional gaming machines, will have a positive effect on the community of Kogarah, who obviously benefit greatly from the Club's support.

Provided this application is approved, South Hurstville R.S.L. Club will contribute an additional \$30,000 over 2 years at the rate of \$15,000 per annum. The additional Funds will be allocated above and beyond all standard CDSE Contributions. On approval of this submission, the Club will allocate the funds to the recipients as follows:

2015 – (1month after approval) - Intellectual Disability Foundation of St George – 5k, Nurses on Wheels – 2.5k, St George Sutherland Legacy – 2.5k, Learning Links – 2.5k, St George Cancer Support Group – 2.5k.

2016 – (12 months after approval) - Intellectual Disability Foundation of St George – 5k, Nurses on Wheels – 2.5k, St George Sutherland Legacy – 2.5k, Learning Links – 2.5k, St George Cancer Support Group – 2.5k.

..... Total of \$30,000 over 2 years.....

## **3.0...Advertising, Promotions and Inducements to Gamble**

South Hurstville R.S.L. Club does not offer any unlawful inducements to gamble such as free or discounted liquor promotions to gamblers or any schemes that allow distribution of free gambling credits to gaming machine players.

The Club does not use the word Casino in any description or promotion of the Club in signs or any advertising or promotional material, which is visible or audible from outside the premises. The Club's gaming machine signs comply with Section 44 of the Gaming Machines Act. The Club will not publish in any form information that identifies a winner of a prize, if requested not to do so in writing.

## **3.1...Electronic Surveillance**

The club operates a state of the art 4 x 16 channel Pacom System which assists in complying with legislation and general public safety.

Surveillance cameras enable management to:

- ❖ Monitor car park to ensure that children are not left unattended in motor vehicles
- ❖ Monitor the behavior of club patrons

## **3.2...Monitoring Procedures**

Regular and thorough monitoring checks are completed as follows:

- ❖ Gaming machine sticker warnings are checked on a daily basis by gaming staff
- ❖ The Gaming Manager completes a monthly compliance checklist

This monitoring process is thorough and exceeds the minimum requirements, further emphasising the Club's commitment to ensuring a safe gambling environment to its patrons.

## **3.3...Compliance Committee & Incident Register**

South Hurstville R.S.L. Club operates a Hard Copy Log Recording System comprehensive Incident Log.

This includes incidents that may be relevant to compliance with the club's Responsible Conduct of Gambling policies and responsibilities under the law.

The Club also maintains an OLG Incident Register and forms part of the Club's Responsible Service of Alcohol (RSA) policy.

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### **3.4...Gaming Related Staff Requirements and Training**

All staff who undertakes in any gaming-related duties, have all completed a Liquor Administration Board approved Responsible Conduct of Gambling course (RCG). As a member of ClubSAFE, all staff has trained in the ClubSAFE program and additional training has been provided for gaming area staff and Duty Managers in assisting problem gamblers and processing self-exclusions. This training goes beyond the minimum requirements of the legislation and focuses on how staff can properly assist problem gamblers. The ClubSAFE Manual is available to all staff for training and revision purposes for responsible gaming procedures

### **3.5...Problem-Gambling Counselling**

South Hurstville R.S.L. Club is a member of the "ClubSAFE" program. ClubSAFE is the club industry's Responsible Conduct of Gambling Program.

Details of ClubSAFE are available at:

(<http://www.clubsnsw.com.au/Content/NavigationMenu/AboutUs/ClubsNSWServices/ClubSAFEProgram/default.htm>)

It must be noted, that Club Safe now operates entirely online.

Initially developed by ClubsNSW with significant input from the Australian Institute for Gambling Research, ClubSAFE is a comprehensive package designed to help registered clubs manage responsible gambling operations that meet legislative requirements and community expectations

ClubSAFE is recognised as the market leader in offering a comprehensive and affordable program so clubs can easily manage compliance with the Gaming Machines Act

The club displays a notice of the name and contact details of this and other providers. If a patron enquires about problem gambling counselling, staff will ensure that the person is made fully aware of ClubSAFE, G-Line, Mission Australia, or any other provider near the gambler's residence. Any person identified as a problem gambler, will also be advised of the Club's Self-Exclusion Scheme. ClubSAFE brochures, detailing information on counselling and the G-Line service, are also prominently displayed and readily available at the Club. The club and all staff take an active role in ensuring this information is available and known to any potential problem gamblers.

### **3.6...Harm Minimisation and Responsible Gambling Measures**

In order to provide a responsible gambling environment and comply with the relevant legislation, South Hurstville R.S.L. Club has adopted the Clubs NSW Registered Clubs Responsible Conduct of Gambling Code of Practice – Best Practice Guidelines and is a member of the Club Safe Responsible Gambling Program. The Club has lodged a Responsible Gambling Affidavit with the Liquor Administration Board.

Furthermore, it has made all necessary changes to comply with the requirements of Gaming Machines Regulation and the Gaming Machines Act. Details of the 2009 Act and recent Amendments are available for viewing at:

(<http://www.legislation.nsw.gov.au/fullhtml/inforce/act+49+1999+ed+0+Y?>)

**The revised Legislation for Registered Clubs Regulation 2015 can be accessed at**

<http://www.legislation.nsw.gov.au/viewtop/inforce/subordleg+479+2015+cd+0+N/?dq=Regulations%20under%20Registered%20Clubs%20Act%201976%20No%2031>

Relating directly to the Section 125D for Responsible conduct of gambling activities, the Club complies with all aspects of this legislative framework.

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### **3.7...In-House Gaming Policy**

South Hurstville R.S.L. Club has adopted the following responsible practices to comply with the above regulation:

- ❖ Provides gambling services and practises that conform to all applicable acts & regulations.
- ❖ Not permitting minors (under 18) in gaming area.
- ❖ Ensuring all legislative requirements related to cheque cashing, payment of winnings and financial transactions are implemented and encouraging patrons to develop responsible practises in the use of finances for gambling purposes.
- ❖ Not giving credit. Not cashing cheques.
- ❖ Ensuring all winning payments over \$5,000 are paid by cheque.
- ❖ Providing and maintaining a pleasant and safe gambling environment.
- ❖ Providing an effective self exclusion scheme and encouraging patrons to take responsibility for their gambling activity.
- ❖ Promoting G-line and other gambling counselling services.
- ❖ Ensuring that all approved signage is on gaming machines and ATM's.
- ❖ Displaying approved information brochures in the gaming area and throughout the club.
- ❖ Placing clocks throughout the gaming area.
- ❖ Promoting responsible gambling practises that conform to local community standards and expectations.
- ❖ Practising responsible advertising and promotions related to gambling and ensuring compliance with relevant legislation.
- ❖ Responsible handling of personal information relating to gambling patrons to protect their rights of privacy.
- ❖ Informing and training staff of legislative requirements and harm minimisation issues and the risks of not complying and taking appropriate steps to promote patron and employee care.

### **3.8...Self-Exclusion Scheme**

South Hurstville R.S.L. Club has adopted the ClubSAFE self-exclusion scheme. Appropriate staff training has ensured that staff knows when to talk to patrons about self-exclusion and how to process their request. As part of this scheme, the Club:

- ❖ The club or an employee cannot refuse a participant's request to participate in the scheme.
- ❖ On receipt of a request, the Duty Manager will explain the process to the person and present the relevant documentation.
- ❖ Allows a participant to obtain independent legal or professional advice, at the participant's expense, before signing the appropriate forms as to the meaning and effect of the undertaking.
- ❖ Ensures that all participants sign a written undertaking not to gamble in the Club which clearly states the period of exclusion. Furthermore, the Club does not allow a participant to withdraw from the undertaking without the consent of ClubSAFE, G-Line and Mission Australia, who will ensure the participant, undergoes a rigorous assessment process to ascertain the progress the person has made in managing their gambling problems. The Club employs a minimum six month exclusion period.
- ❖ Ensures all appropriate information about gambling related counselling and treatment services are displayed and available to patrons, on relevant signage and in brochures within the Club.
- ❖ Ensures staff is equipped to identify participants by displaying a recent photograph in areas accessible only to gaming staff as well as a folder with the details of all participants in it. The importance of identifying participants is emphasised in staff training.
- ❖ Displays signs in the gaming area & reception foyer, advertising the accessibility of the self-exclusion scheme.

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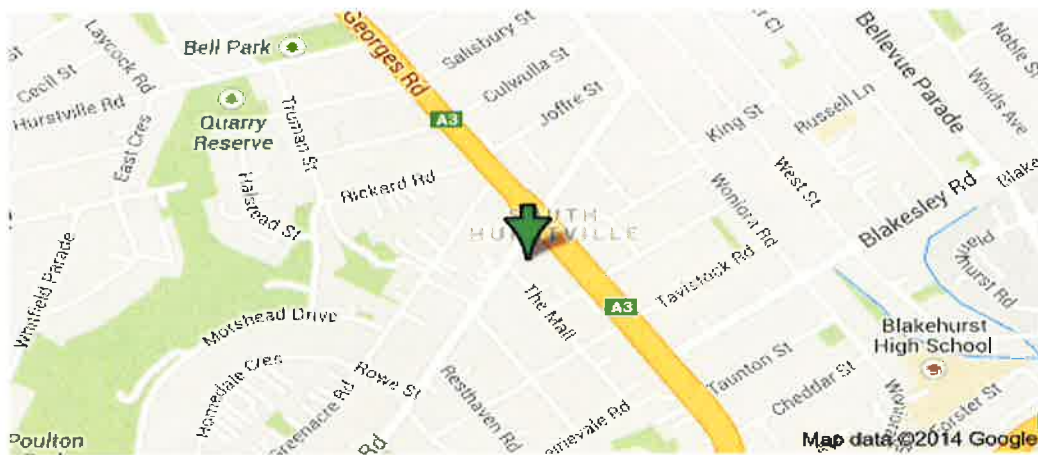
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**4.0...Profile of the Kogarah LGA, provided by 2011 Census Data**

Population 2011				
Source:2011 Census of Population and Housing				
Age Group	Males	Females	Number	% Of Total
0-4 years	1,733	1,635	3,368	6.04%
5-14 years	3,356	3,116	6,472	11.60%
15-19 years	1,807	1,643	3,450	6.18%
20-24 years	2,030	2,042	4,072	7.30%
25-34 years	4,134	4,274	8,408	15.06%
35-44 years	3,796	4,235	8,031	14.39%
45-54 years	3,914	4,136	8,050	14.42%
55-64 years	2,931	3,160	6,091	10.91%
65-74 years	1,905	2,051	3,956	7.09%
75-84 years	1,207	1,459	2,666	4.78%
85 years and over	435	807	1,242	2.23%
<b>Total</b>	<b>27,248</b>	<b>28,558</b>	<b>55,806</b>	<b>100%</b>

([http://www.censusdata.abs.gov.au/census\\_services/getproduct/census/2011/communityprofile/LGA14450?opendocument&navpos=220](http://www.censusdata.abs.gov.au/census_services/getproduct/census/2011/communityprofile/LGA14450?opendocument&navpos=220))

**South Hurstville R.S.L. Map Location with Aerial View.**



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#### **4.1...Demography**

The City of Kogarah is a local government area in the St George region of southern Sydney, in the state of New South Wales, Australia. The centre of the city is located 14 kilometres (8.7 mi) south–south–west of the Sydney central business district and west of Botany Bay. The Municipality of Kogarah was established on 22 December 1885 and in 2008 Kogarah became the first local government area in New South Wales to become a city by popular vote.

The city is bounded by the Illawarra Railway line, Georges River, Rocky Point Road, Princes Highway and Harrow Road. The name *Kogarah* is Aboriginal, meaning place of reeds and takes its name from the reeds that grew in the inlets along the Georges River and at the head of Kogarah Bay.

At the 2011 Census, there were 55,806 people in the Kogarah local government area, of these 48.8% were male and 51.2% were female. Aboriginal and Torres Strait Islander people made up 0.4% of the population. The median age of people in the City of Kogarah was 37 years. Children aged 0 – 14 years made up 17.6% of the population and people aged 65 years and over made up 14.1% of the population. Of people in the area aged 15 years and over, 54.5% were married and 8.8% were either divorced or separated.

Population growth in the City of Kogarah between the 2001 Census and the 2006 Census was 5.32%; and in the subsequent five years to the 2011 Census, population growth was 6.22%. When compared with total population growth of Australia for the same periods, being 5.78% and 8.32% respectively, population growth in Kogarah local government area was marginally lower than the national average. The median weekly income for residents within the City of Kogarah was generally on par with the national average.

#### **5.0...Conclusion**

South Hurstville R.S.L. Club has improved in their financial outlook over recent times.

The expected increase in Revenue from an additional 6 poker machines if installed at the club, would assist in loan payments and additional contributions within the local community. On approval of this submission, it is the club's commitment, to provide a further \$30,000 over 2 years, allocated to recipients as per Paragraph 2.7...Increased Spend on Community Grants.

These additional funds will undoubtedly make a substantial difference to the health and well-being of families in the region. The club is undertaking every effort in all area of the club's operations, to ensure a positive future for its members and the community as a whole.

The Club has undertaken a number of measures to ensure that gambling activities are conducted in a responsible manner. South Hurstville R.S.L. Club has shown a very high level of legislative compliance over an extended period of time. To comply further, the club joined and fully participates in the ClubSAFE program, to expose its commitment as significant with responsible gambling compliance and attitude.

South Hurstville R.S.L. Club appreciates that they have met all the necessary Legislative requirements and in combination with the extensive harm minimisation and problem gambling initiatives undertaken, indicate a low range increase of 6 poker machines in the Club will result in a net positive outcome to the region.

Simon Mikkelsen  
General Manager  
South Hurstville RSL Club  
By Order, the Board of Directors

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