Local Impact Assessment Class 1 Application

Riverwood Legion and Community Club Limited





Street View Aerial View

CONTENTS

Contents	Page 1	
Executive Summary	Page 2	
Introduction	Page 3	
1.0The Club	Page 3-4	4
2.0Benefits To The Local Community	Page 4	
2.1Competitive Pricing of the Club's Services	Page 4	
2.2Increased Economic Activity in the Local Region	Page 5	
2.3Increased Employment Opportunities	Page 5	
2.4Increased Spend on Community Grants		
2.5Increased Taxes to Benefit NSW		
2.6Overall Poker Machine Reduction		
2.7Gaming Machine Expenditure / Revenue		
3.0Harm Minimisation and Responsible Gambling Measures		
3.1Cash Advances or Credit		
3.2Advertising, Promotions and Inducements to Gamble		
3.3Monitoring Procedures		
3.4Compliance under the Gaming Machines Regulations		
3.5Problem-Gambling Counselling	_	
3.6Gaming Related Staff Requirements and Training		
3.7Self-Exclusion Scheme	Page 8	
3.8Incident Log		
3.9Risk & Audit Committee		
4.0Map of Hurstville LGA	Page 9	
4.1Local Community and Related Issue		
4.2Demography	Page 10)-11
5.0. Conclusion	Page 11	



EXECUTIVE SUMMARY

- Submission for Riverwood Legion and Community Club Limited...Licence # 229866, for a LGA Band 2, Class 1 Application.
- ❖ The Club Premises are located at 32 Littleton Street Riverwood NSW 2210. The Club is incorporated within the Hurstville Local Government Area (LGA) and classified as Band 2 by the Casino Liquor and Gaming Control Authority, as part of the Gaming Machines Amendment Act 2008 No 99. As such, a Class 1 Local Impact Assessment is submitted, requesting a poker machine threshold increase of 20 poker machines, which constitutes a low range increase according to this same Act.
- Riverwood Legion and Community Club currently holds 150 approved entitlements for gaming machines and thus an increase of 20 poker machines would bring this overall total to 170.
- The forecasted revenue before costs and State Taxes from the extra 20-poker machines is \$1,325,790 per year. After accounting for all related taxes and internal expenses, the estimated figure is \$773,945. (Est. based on tax rates and poker machine expenses 2010, less GST, averaged for 20 additional Machines)
- Positive outcomes for NSW and specifically the Hurstville community are the expected increase in employment opportunities both directly and indirectly as a result. The Club's employment prospects may extend to an additional four positions, with the overall allocation of wages within the Club potentially increasing from the current \$2,392,676 pa to \$2,436,196pa when the increased allocation is operational.
- ❖ The projected annual net profit from the 20 additional poker machines of \$38,697 per machine, would allow the Club to assist in maintaining its current affordable pricing levels.
- Primarily, by the exponential growth in Revenue, the Club would reasonably expect increases in its CDSE spend and significantly, inclusive of a special allocation of \$60,000 over 2 years, being \$30,000 on approval and a further \$30,000 on the first anniversary of the approval date. This amount, contributed above the Standard Contribution to the Category 1 Fund will be directed to the local community for Peakhurst West Swimming Pool. (Appendix 1... History of Peakhurst Pool)
- The direct benefit to NSW would be an expected increase of \$364,592pa in poker machine taxes.
- The Club adheres to all harm minimisation and responsible gambling measures stipulated in Schedule 2 Amendment of Liquor Act 1982 No 147, Gaming Machines Regulation 2002 and the Gaming Machines Act 2001. Furthermore, Riverwood Legion and Community Club have also adopted the Clubs NSW Registered Clubs Responsible Conduct of Gambling Code "Best Practice Guidelines", and is a member of the ClubSAFE Responsible Gambling Program.
- The Club follows all Responsible Gambling Polices.
 - All gaming related staff at Riverwood Legion and Community Club are required to undertake in-house training, as well as completing a Liquor Administration Board approved Responsible Conduct of Gambling course (RCG).
 - > The subsequent information will establish that the Hurstville community will benefit by the increase of 20 poker machines.



- 2 -

<u>Introduction</u>

The following submission outlines an application for a threshold increase of 20 poker machines for Riverwood Legion and Community Club Ltd pursuant to the recently amended Gaming Machines Act 2001.

In accordance with sections 32 to 37 of the Gaming Machines Amendment Act 2008 No 99, a submission follows of Class 1 Local Impact Assessment detailing the benefits the club will provide to the local community, as well as the range of harm minimisation and responsible gaming measures employed by the Club. A copy of this Local Impact Assessment is available for public inspection at the Club during operating hours.

It is projected an extra 20 poker machines, when fully operational, are forecast to generate \$773,940 in profit after Costs and Taxes. (Estimates calculated from 2010 financial report & Monthly Gaming Expense reports)

1.0...The Club

Riverwood Legion and Community Club Ltd is located in the Hurstville Local Government Area, classified as Band 2 by the Casino, Liquor and Gaming Control Authority as part of the Gaming Machines Amendment Act 2008 No 99. The Club occupies the site at 32 Littleton Street, Riverwood NSW 2210 with 52 staff incorporating 16 x Permanent and 36 x Permanent Part Time employees.

The club first registered as a company on 17 December 1962 and has been operational for 48 Years with 9,026 current members. Significantly, this membership represents 15.69% of the 18+ Hurstville LGA populations of 57,491, with membership growing over 25% in the last 2 years.

History of Riverwood Legion and Community (Club Rivers)

In 1961 the Riverwood Legion & Community Club limited (Club Rivers), was founded for the well-being, care, compensation and commemoration of serving and ex-legion members and their dependants.

The commitment of those who served our Country is one in which Riverwood Legion and Community Club endeavours to reciprocate as an organisation. Riverwood Legion and Community Club are steeped with the history of those servicemen and women who built the club 49 years ago. Riverwood Legion and Community Club' commitment to support their Sub-Branch, particularly at recognised ceremonies such as Anzac Day, Commemoration Sunday and Remembrance Day is of paramount importance.

Present Function and Purpose

As an organisation, Riverwood Legion and Community Club have made many commitments. These commitments are based not only maintaining a professional corporate image, but also maintaining a commitment towards its members and the general community at large. A commitment towards excellence creating a point of difference has enabled Riverwood Legion and Community Club to become an industry leader.

Riverwood Legion and Community Club have been fortunate to be the recipient of a number of major non-industry awards in 2008, recognising the Clubs pursuit for excellence. Major awards from Hurstville City Council; Riverwood Legion and Community Club was named "Business of the Year" within the Hurstville Local Government Area and further received the top award for "Community Service" from the St. George Leader, just some of the key bodies where Riverwood Legion and Community Club' as an enterprise has been recognised.

Riverwood Legion and Community Club' service ethos is its point of difference, not just serving our customers, but serving our community at large is the commitment that is the very fabric of the Clubs service orientation.

Riverwood Legion and Community Club views from a top down approach; lead by CEO Mr. Simon de Munck, being of service is not, something that can just be measured by efficiencies, but something far more important, truly caring about the needs of the people who you are serving. Whether it is a direct customer or a community service that Riverwood Legion and Community Club supports, the aim is to completely commit and fulfil those service needs.

People may forget what you said to them, but they will never forget how you made them feel. 2009 will be remembered as a financially successful year for Riverwood Legion and Community Club; however, more importantly it will be remembered for Riverwood Legion and Community Club' commitment towards the community and remaining relevant to the community that the club serves.



- 3 -



Intra-clubs supported by your club

Legion of Ex-Servicemen and Women Sub-branch, Touring Club, Ladies and Men's bowls Clubs, Fishing Club, Ladies and Men's golf Clubs, Junior Rugby League, Junior Netball, Junior and Senior Cricket, Wine Appreciation Club, Probus, Rotary.

Range of facilities and services

Riverwood Legion and Community Club also know as "Club Rivers", has transformed itself into one of the premier boutique Clubs of Sydney, boasting a modern cotemporary feel that provides to its members and guests with the very best in service and hospitality. Riverwood Legion and Community Club houses a 70-seat café with 2 kids play areas, a modern TAB facility, 2 separate Brassiere areas with a combined 350-seat capacity, lounge area including stage for entertainment, 150 gaming machines, 4 separate function facilities, and 4 separate outdoor al fresco areas. Riverwood Legion and Community Club also own and operate its Bingo & Housie operations from "Sydney's Bingo Lounge" which is housed within the Clubs premises.

Opening Hours are as follows: Monday – Wednesday...10.00am – 1.00am...Thursday – Saturday...10.00am – 4.00am Sunday......10.00am – 1.00am

The club operates a Free Courtesy Bus for both Day and Night Use with the Timetable as follows:

Sunday-Wednesday: 8:30pm, 9:30pm, 10:30pm, 11:30pm

Thursday-Saturday: 8:30pm, 9:30pm, 10:30pm, 11:30pm, 12:30pm, 1:30am

This service is available for members and guests that live within a 6km radius of the Riverwood Legion Club.

2.0...Benefits To The Local Community

(Positive contribution made toward the local community by the venue)

As one of the major employers in Riverwood, the club is in the process of formulating further plans to refurbish the venue, to include an additional lift / elevator and significant improvements to the parking facilities. Together these improvements would require an investment by the club of circa \$3,3M. These improved services will assist families and social groups' greater accessibility to enjoy the facilities of the Club. The future growth of the club is dependent on additional income which will benefit both the club and the community. This increase of 20 poker machines will provide positive community benefits if approved. Some of these expected benefits are of increased employment, upholding of the club's pricing & services, enhanced spend in the local area and importantly and an estimated \$19,887 increase in CDSE spend should offset any negative outcomes. Donations to local organisations, various charities and sporting groups increased to \$138,484.51 in direct contributions for 2010. It is important to note that all members of the community utilising our services would receive these benefits and not just gaming machine players. For example, many schools, community organisations and local business utilise our facilities for their functions and many families in the community frequent our dining facilities. (Appendix 2...2010 CDSE Support Expenditure)

Major Community Event....Community Street Fair

The Riverwood Legion & Community Club's Street Fair has been servicing the community now for 8 years and proved in 2010 as the largest single event in the Riverwood Area. The club has all expectations that the 2011 event will be even larger.





 $All \ Details \ of \ this \ community \ event \ are \ available \ on \ (http://www.clubrivers.com.au/files/clubrivers_news_autumn2011.pdf).$

2.1...Competitive Pricing of the Club's Services

The sustaining of competitive pricing for the Club's services is a real expectation with the provision of the additional gaming machines. This would include all aspects of the clubs operations, facilities and services for the benefits of Members and their Guests. This would apply to all areas, including food and beverage services, membership fees and functions.



- 4 -

© GPM Consulting & Brokerage 2011. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of GPM Consulting & Brokerage. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by GPM Consulting & Brokerage. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While GPM Consulting & Brokerage has taken all due care and diligence in preparing this document, GPM and its employees accept no liability for actions taken by the club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

2.2...Increased Economic Activity in the Local Region

(Positive contribution made toward the local community by the venue)

The projected increased revenue from the extra gaming machines are expected to allow greater proliferation of the Club's services and entertainment mix and thus attract visitors from outside the region, which will create further revenue injections into the community. A more attractive entertainment and gaming venue may potentially limit Hurstville residents from visiting venues outside the area, keeping their funds within the Hurstville community.

2.3...Increased Employment Opportunities

(Positive contribution made toward the local community by the venue)

With the opportunity for refurbishment of the club interior and the external carpark, there is a real prospect for additional local employment opportunities. The growth of the club depends on this additional income, which will benefit both the community and the Club by engaging both additional employees and providing greater community funding. To further define this, the additional poker machines would necessitate additional staff to cover the expected increase in demand for food, beverages, payouts and general customer service on the gaming floor. The additional 20 Gaming Machines applied for, have the potential to generate additional net revenue of \$1,317,010 per year, thus the expectation is that staff and wages would increase exponentially on approval of this application. It can be assumed by previous situations that the direct wage increase for gaming alone would be in the vicinity of \$43,520 pa. (Estimates calculated from 2010 financial report & from the Clubs Monthly Statements related to Gaming)

This increase in gaming machines would also provide increased opportunities for employment for both internal employees and external businesses. With an extra 20 poker machines, additional furniture, stools and signage are just a small portion of the changes required to the Floor area in the implementation phase. Furthermore, the projected increase in revenue through the extra poker machines foresee accelerated plans for additional facilities within the Club, which would result in further increases in employment, both directly and indirectly.

Any increase in employment would be extremely beneficial within the Hurstville LGA, particularly in the current economic climate where the anticipated unemployment rate expects to rise steadily. Given the great majority of our staff are drawn from our local community; a further benefit will be to keep additional funds local to the region.

2.4...Increased Spend on Community Grants

(Positive contribution made toward the local community by the venue)

The Riverwood Legion and Community Club's projected increase in revenue from an extra 20 poker machines would provide the Club with the means to further increase / maintain community expenditure in order to support the local community.

Any further increases expected by the additional gaming machines, will have a positive effect on the community of Hurstville, who obviously benefit greatly from the Club's support.

Pending approval of this application, Riverwood Legion and Community Club will contribute an additional \$60,000: The initial allocation of \$30,000 being on approval of this application, with a further \$30,000 on the first anniversary of the approval. These funds would be allocated directly to the local community for Peakhurst West Swimming Pool. The additional Funds will be allocated above and beyond all standard CDSE Contribution. The projected increase in revenue from an extra 20 poker machines would provide the Club with the means to further increase community expenditure in order to support the local community. **Peakhurst West Swimming Pool** is located at Peakhurst West Public School, Ogilvy St. South, Peakhurst, NSW, 2210 Contact: (02) 9153 0137 (Appendix 1...History of Peakhurst Pool)

2.5...Increased Taxes to Benefit NSW

(Positive contribution made toward the local community by the venue)

Poker machine taxes would exponentially increase if gaming revenue were to increase. It is anticipated, that the projected increase in revenue from 20 poker machines would lead to a further \$364,592 paid to the NSW Government by Riverwood Legion and Community Club in poker machine tax, which would in turn, be utilised to provide necessary services to the people of NSW. (http://www.olgr.nsw.gov.au/gaming_info_taxrates_regclubs.asp)... (Estimates calculated from 2010 financial report)



- 5 -

2.6...Overall Poker Machine Reduction

To gain an increase of 20 poker machines, Riverwood Legion and Community Club would be required to purchase 30 and relinquish 10 to the NSW State Government to dispose of. This would lead to overall decrease statewide of 10 poker machines.

2.7...Gaming Machine Expenditure / Revenue

Riverwood Legion and Community Club currently operate 150 gaming machines. The net gaming revenue was \$9,943,425 for the 2010 year before taxes and operating costs. Gaming accounts for 78.12% of total club revenue with payments to suppliers and employees amounting to 73.7% or \$9,381,254 from total revenue.

3.0...Harm Minimisation and Responsible Gambling Measures

In order to provide a responsible gambling environment and comply with the relevant legislation, Riverwood Legion and Community Club have adopted the Clubs NSW Registered Clubs Responsible Conduct of Gambling Code of Practice – Best Practice Guidelines and is a member of the Club Safe Responsible Gambling Program. The Club has lodged a Responsible Gambling Affidavit with the Liquor Administration Board.

Furthermore, it has made all necessary changes to comply with the requirements of Gaming Machines Regulation 2002 and the Gaming Machines Act 2001. An Overview (May 2010) of the Gaming machine harm minimisation laws is available for viewing at: (http://www.olgr.nsw.gov.au/pdfs/Gaming/factsheets/G_FS_HM.pdf)

Relating directly to Schedule 2 Amendment of Liquor Act 1982 No 147, Section 125D, Repealed version for 2 April 2002 to 3 July 2002. Responsible conduct of gambling activities, (exert show below) the Club complies with all aspects of this legislative framework.

125D...Responsible conduct of gambling activities

- (1) The regulations may make provision for or with respect to requiring or encouraging the adoption of responsible practices in relation to the gambling activities that may lawfully be conducted at licensed premises.
- (2) In particular, the regulations may make provision for or with respect to the following:
- (a) restricting or prohibiting the conduct of promotions or other activities (including advertising).
- (b) the standards to be observed on licensed premises for the conduct of responsible gambling activities.
- (c) requiring licensees, managers or other persons involved or proposing to be involved in the conduct of gambling activities at licensed premises to undergo courses of training that will promote responsible practices in the conduct of those activities.
- (d) the prohibition or restriction of the offering of inducements, or inducements of a kind, specified in the regulations.
- (e) the information to be provided and signs to be displayed about gambling activities at licensed premises.
- (f) the notices to be displayed with respect to the availability of counselling in respect of financial, social or other problems that may arise in connection with gambling.
- (g) requiring facilities on licensed premises for the withdrawal or transfer of money from banks and authorised deposit-taking institutions (such as ATMs and EFTPOS) to be installed or located in parts of the premises that are separate from parts of those premises where gambling activities are conducted.
- (h) The provision of anonymity at the request of a gambler who has won a major prize.
- (3) The regulations under this section may create offences punishable by a penalty not exceeding 50 penalty units.
- (4) It is the intention of Parliament that regulations under this section will be made as soon as practicable after the date of assent to the Gambling Legislation Amendment (Responsible Gambling) Act 1999.



- 6 -

3.1...Cash Advances or Credit

Riverwood Legion and Community Club does not provide any cash advances or other forms of credit to any member or guest for the purposes of gambling, other than payment of allowable prizes and bonuses. The Club does not allow the use of any credit facility so that a patron can represent any cash advance made by the Club as a payment for goods and services provided. Club directors, management and staff strictly adhere to this policy.

3.2...Advertising, Promotions and Inducements to Gamble

Riverwood Legion and Community Club does not offer any unlawful inducements to gamble such as free or discounted liquor promotions to gamblers or any schemes that allow distribution of free gambling credits to gaming machine players.

The Club does not use the word Casino in any description or promotion of the Club in signs or any advertising or promotional material, which is visible or audible from outside the premises. The Club's gaming machine signs comply with Section 44 of the Gaming Machines Act 2001. The Club will not publish in any form information that identifies a winner of a prize, if requested not to do so in writing.

3.3...Monitoring Procedures

Regular and thorough monitoring checks are undertaken as follows:

- Club staff checks gaming Machine "Warning Stickers" & Harm Minimisation "Contact Cards" daily.
- The Duty Manager completes a monthly compliance checklist.

This monitoring process is thorough and exceeds the minimum requirements, further emphasizing the Club's commitment to ensuring a safe gambling environment for its patrons.

3.4...Compliance under the Gaming Machines Regulations

Riverwood Legion and Community Club have adopted the following responsible gaming practices:

- One of each of the six permissible gambling warning notices and one of two permissible problem-gambling notices is located on each gaming machine in suitably sized letters.
- Notices supplying information on the chances of winning prizes on gaming machines are on display in each part of the Club where gaming machines are located.
- A counselling signage notice is displayed in the vicinity of the Club's main entrance.
- An approved problem gambling notice is clearly presented on each of the club's automatic teller machines.
- The Club has located all ATM and EFTPOS machines in areas where there are no gaming machines.
- No ATM in the Venue permits the dispensing of cash withdrawn from a credit account.
- ❖ Any unclaimed prizes are processed as follows: The Applicant places any unclaimed jackpot winning tickets not claimed within 12 months into a conspicuous area of the Venue for one month. Any unclaimed gaming machine tickets or jackpots not claimed during the 12-month period are now paid into the Community Development Fund. All prize winning cheques now clearly state 'Prize winning cheque cashing rules apply'.
- A fully functional clock (set to, or within 10 minutes of, correct time) is visible to any person playing a gaming machine.
- Approved Player Information Brochures are readily available and noticeably displayed in all gaming machine areas in English. Player Information Brochures are available in any of the twelve required languages as soon as practicable after a request.
- Contact cards are displayed in a clear, plastic, see-through cardholders attached to each bank of approved gaming machines.



- 7 -

3.5...Problem-Gambling Counselling

Riverwood Legion and Community Club is a member of the "ClubSAFE" program.

ClubSAFE is the Club Industry's Responsible Conduct of Gambling Program.

Details of ClubSAFE: (http://www.clubsnsw.com.au/Content/NavigationMenu/AboutUs/ClubsNSWServices/ClubSAFEProgram/default.htm)

Initially developed by ClubsNSW with significant input from the Australian Institute for Gambling Research, ClubSAFE is a comprehensive package designed to help registered clubs manage responsible gambling operations that meet legislative requirements and community expectations.

ClubSAFE is recognised as the market leader in offering a comprehensive and affordable program so clubs can easily manage compliance with the Gaming Machines Act.

The club displays a notice of the name and contact details of this provider. If a patron enquires about problem gambling counselling, staff will ensure that the person is made fully aware of ClubSAFE or any other provider near the gambler's residence. Any person identified as a problem gambler, will also be advised of the Club's Self-Exclusion Scheme. ClubSAFE brochures, detailing information on counselling are also prominently displayed and readily available at the Club. The club and all staff take an active role in ensuring this information is available and known to any potential problem gamblers.

3.6...Gaming Related Staff Requirements and Training

All staff who undertakes in any gaming-related duties, have all completed a Liquor Administration Board approved Responsible Conduct of Gambling course (RCG). As a member of ClubSAFE, all staff have been trained in the ClubSAFE program and additional training has been provided for gaming area staff and Duty Managers in assisting problem gamblers and processing self-exclusions. This training goes beyond the minimum requirements of the legislation and focuses on how staff can properly assist problem gamblers. The ClubSAFE Manual is available to all staff for training and revision purposes for responsible gaming procedures.

3.7...Self-Exclusion Scheme

Riverwood Legion and Community Club have adopted the ClubSAFE self-exclusion scheme. Appropriate staff training has ensured that staff knows when to talk to patrons about self-exclusion and how to process their request. As part of this scheme, the Club:

- The club or an employee cannot refuse a participant's request to participate in the scheme.
- On receipt of a request, the Duty Manager will explain the process to the person and present the relevant documentation.
- Allows a participant to obtain independent legal or professional advice, at the participant's expense, before signing the appropriate forms as to the meaning and effect of the undertaking.
- Ensures that all participants sign a written undertaking not to gamble in the Club, which clearly states the period of exclusion. Furthermore, the Club does not allow a participant to withdraw from the undertaking without the consent of ClubSAFE, who will ensure the participant undergoes a rigorous assessment process to ascertain the progress the person has made in managing their gambling problems. The Club employs a minimum three month exclusion period as per the ClubSAFE model.
- Ensures all appropriate information about gambling related counselling and treatment services are displayed and available to patrons, on relevant signage and in brochures within the Club.
- Ensures staff is equipped to identify participants by displaying a recent photograph in areas accessible only to gaming staff as well as a folder with the details of all participants in it. The importance of identifying participants is emphasised in staff training.
- Displays signs in the gaming area & reception fover, advertising the accessibility of the self-exclusion scheme.



- 8 -

3.8...Incident Log

Riverwood Legion and Community Club operate an Incident Log.

This is a comprehensive Electronic Recording System. The implementation of the database is the responsibility of the House Managers and is for the recording of any / all incidents during their shift. This includes incidents that may be relevant to compliance with the club's Responsible Conduct of Gambling policies and responsibilities under the law. Some of these gambling-related incidents include:

- Requests for self-exclusion.
- Requests for information about problem gambling services.
- * Responsible service of alcohol and related issues, including the intoxication of patrons.
- Reports of lost or stolen property.
- Give house managers a mechanism to report incidents that occur in the club during their shift to other house managers and senior management.
- Note any actions taken by management and staff, particularly in relation to minors, intoxicated patrons, members seeking self-exclusion or counselling.
- Document any relevant conversations with poker machine players or third parties.
- * Keep other house manager's informed about incidents in the club.
- Keep senior management and the compliance committee informed about the implementation of the club's Responsible Gambling policies by employees.

3.9...Risk & Audit Committee

Operated by the Board of Directors and Senior Management of Riverwood Legion and Community Club, the Committee, monitors the club's implementation of Responsible Conduct of Gambling policy, evaluates procedures and relevant issues, oversees the quarterly Responsible Conduct of Gambling audit, review's incident logs and if necessary investigates breaches.

4.0...Map of Hurstville LGA



The club is located in the Hurstville LGA as displayed in the map reproduced above. Hurstville LGA has an estimated population of 73,727 residents. (Source: Australian Bureau of Statistics 2006)

The City of Hurstville is located 15 Kilometres south of the Sydney CBD and is one of the major regional centres within the Sydney Metropolitan Basin. The Hurstville Local Government Area (LGA) covers 22.8 sq klms and includes wholly or partly the suburbs of Beverly Hills, Carlton, Hurstville, Kingsgrove, Lugarno, Mortdale, Narwee, Oatley, Peakhurst, Peakhurst Heights, Penshurst and Riverwood.



- 9 -

consulting & brokerage

4.1...Local Community and Related Issue

The club understands the social issues prevalent within the Hurstville LGA. The Hurstville City council has completed detailed studies into the socio economic issues in the community and has developed a 170-page comprehensive reference document. Hurstville City Council's Social Plan for the community is viewable at the Web Page: (http://www.hurstville.nsw.gov.au/Social-Plan-2009.html)

The 2009-2011 Hurstville Social Plans has been prepared in accordance with the draft Social and Community Planning Guidelines under the Local Government (General) Amendment (Community and Social Plans) Regulation 1998. The major objective of the study was to analyse the available community services and facilities as they relate to the perceived and real needs of the community.

The Hurstville Social Plan displays and covers the issues below:

- 1. Foreword
- 2. Introduction
- 3. Aboriginal and Torres Strait Islander People
- 4. Culturally and Linguistically Diverse People
- 5. Families with Children
- 6. Older People

- 7. People with a Disability
- 8. Women
- 9. Young People
- 10. Appendix "A" References
- 11. Appendix "B" Organisations

As such, Riverwood Legion and Community Club would like to direct the additional funds to Peakhurst West Swimming Pool as detailed in Paragraph 2.4..."Increased Spend on Community Grants". (Appendix 1...History of Peakhurst Pool) Shareholders and the workforce of most companies involved in the operation of the venue should derive some socioeconomic benefit if the Threshold Application meets approval. Similarly, Local Community organisations and charities will derive a direct social benefit from sponsorship and contributions from the Applicant by the approval of this Threshold Application.

4.2...Demography

Hurstville City is located in the southern suburbs of Sydney, about 17 kilometres from the Sydney GPO. Hurstville City is bounded by Canterbury City in the north, Rockdale City in the east, the Kogarah Council area and the Georges River in the south and Salt Pan Creek in the west.

Hurstville City includes the suburbs of Beverly Hills (part), Carlton (part), Hurstville, Kingsgrove (part), Lugarno, Mortdale (part), Narwee (part), Oatley, Peakhurst, Peakhurst Heights, Penshurst (part), and Riverwood (part).

Hurstville is named from the words "hurst", meaning "wooded eminence", and "ville", meaning "town".

Hurstville City is predominantly residential, but also has substantial industrial, commercial and recreational areas. Hurstville functions as a regional centre of southern Sydney. The City encompasses a total land area of about 23 square kilometres.

Hurstville City Land Area: 2,273 hectares.....Density: 32.19 people per hectare (2006)

The original inhabitants of the Hurstville area are thought to be the Cadigal and Biddegal Aboriginal people. European settlement dates from 1804 when the first land grants were made, although the first occupied land grants were thought to be in 1809. Population was minimal until the 1840s, spurred by improved access. Land was used mainly for farming and timber getting. Growth took place in the 1880s and 1890s, aided by the opening of the Illawarra railway line in 1884. The population grew to about 10,400 by 1891. Expansion continued during the early 1900s, with substantial growth in the 1930s, spurred by the opening of the East Hills railway line. Significant development occurred during the post-war years, accompanied by commercial growth in the City Centre. Growth began to slow from the mid 1980s. The population has increased since the early 1990s, rising from nearly 64,000 in 1991 to about 73,000 in 2006. Most of the recent growth has been in the suburb of Hurstville, particularly from high-rise developments.

Major features of the City include Westfield Shopping Centre (Hurstville), Hurstville Entertainment Centre, Johnny Warren Indoor Sports Centre, Hurstville Aquatic Leisure Centre, St George Regional Museum, Hurstville Oval, Oatley Park and Georges River National Park. The City is served by Stoney Creek Road, Forest Road, King Georges Road and the East Hills and Illawarra railway lines.

(Source: The Hurstville Community Profile, prepared by Informed Decisions Pty Ltd)



- 10 -

© GPM Consulting & Brokerage 2011. All forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from the expectations expressed. Although we believe that the expectations reflected in our forward-looking statements are reasonable, any or all of these statements may prove to be incorrect. Consequently, no forward-looking statements may be guaranteed. This document was prepared for the venue with the assistance of GPM Consulting & Brokerage. Reproduction or copy of this document, in any form, is not permitted except where expressly permitted under the Copyright Act 1968 or where written permission is provided by GPM Consulting & Brokerage. This document relies on information provided by the venue, as well as data from relevant sources including O.L.G.R. & L.G.A. Websites. While GPM Consulting & Brokerage has taken all due care and diligence in preparing this document, GPM and its employees accept no liability for actions taken by the club on the basis of this document and are indemnified against any claims. All Figures have been obtained from the Venues Financial reports and are pre-GST if reported in that manner. Any calculated estimate is based on those financial report entries. Details in some statements are not uncommon to many Venues & may be recorded in the same or a similar manner... Compilation by Alan Cosgrove.

Profile of Hurstville LGA

Population 2006					G.						
Sour	ce: Australia	an Bureau of	Statistics 20	006	1100						
Age Groups	Males	Female	Numbers	% Of Total	10						
Under 15	6997	6461	13458	18.25%	Ú-M						
15-17	1426	1352	2778	3.77%							
18-24	3616	3471	7087	9.61%							
25-34	4950	5300	10250	13.90%			25-44				
35-44	5276	5744	11020	14.95%	10.	25+ 68.37%	28.85%				
45-54	4904	5196	10100	13.70%			25+	25+	25+	45-54	13.70%
55-64	3718	3862	7580	10.28%	77.90%		FF.				
65-74	2493	2850	5343	7.25%				55+ 25.82%			
75+	2390	3721	6111	8.29%			25.02%				
Total	35,770	37,957	73,727	100.00%							

The projected annual Population Growth for 2011 of the Hurstville LGA is 0.8%, with the average NSW State Growth estimated at 0.9%.

- ❖ 18.25% (13,458) of residents are in the Under 15 age group.
- ❖ 3.77% (2,778) of residents are in the 15-17 age compared with NSW average of 4.1%
- 28.85% (21,270) of residents are in the 25 to 44 age groups.
- 25.82% (19,034) of residents are aged 55 and older, compared to 24.8% in NSW.
- ❖ Overall, 77.98% of the population were aged 18 years and over.
- Significantly, 42.8% of Hurstville LGA residents speak a language other than English at home, compared to 20.1% in NSW.
- Indigenous residents account for 0.5% of the resident population, compared to 2.1% in NSW.
- ❖ The unemployment rate is stable at 5.6%, compared to 5.9% in the rest of NSW.
- The mean age for Hurstville Residents is 38 years.

5.0...Conclusion

The expected increase in Revenue from an additional 20 poker machines installed at the club, would aid in improving the venue and significantly increase contributions within the local community. On approval of this submission, it is the club's commitment, to provide a donation of \$60,000: \$30,000 on initial approval, with a further \$30,000 on the first anniversary of the approval to the Peakhurst West Swimming Pool. These additional funds will undoubtedly make a substantial difference to the health and well-being of families in the region.

The Club has undertaken a number of measures to ensure that the club conducts its gambling activities in a responsible manner. Riverwood Legion and Community Club have revealed an exemplary level of legislative compliance over an extended period. To further comply, the club joined and fully participates in the ClubSAFE program, significantly exposing its commitment with responsible gambling compliance and attitude.

Riverwood Legion and Community Club appreciates that they have met all the necessary Legislative requirements and in combination with the extensive harm minimisation and problem gambling initiatives undertaken, indicate a low range increase of 20 poker machines in the Club will result in a net positive outcome to the region.

Simon de Munck General Manager By Order, the Board of Directors Riverwood Legion and Community Club Limited



- 11 -